



## Proposal Evaluation Conducted Energy Weapons RFP #092722

		Axon Enterprise	Phazzer LLC
Possible Points			
<b>Conformance to RFP Requirements</b>	<b>50</b>	41	35
<b>Pricing</b>	<b>400</b>	313	298
<b>Financial Viability and Marketplace Success</b>	<b>75</b>	66	56
<b>Ability to Sell and Deliver Service</b>	<b>100</b>	82	66
<b>Marketing Plan</b>	<b>50</b>	39	34
<b>Value Added Attributes</b>	<b>75</b>	64	52
<b>Warranty</b>	<b>50</b>	41	40
<b>Depth and Breadth of Offered Equipment, Products, or Services</b>	<b>200</b>	181	161
<b>Total Points</b>	<b>1,000</b>	827	742
<b>Rank Order</b>		<b>1</b>	<b>2</b>

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